



Video IP Assessments Offers

Scansource Security offers two levels of Video IP Assessments, each providing a different level of involvement from our engineering team. Assessments are performed remotely. The vendor/customer is responsible for setting-up test agents and gathering on-site data as needed.

Deliverable	Standard	Complete
Meets Manufacturer's Requirements	✓	✓
Existing Topology Review		✓
QoS Consultation		✓
Convergence Strategy Development		✓
Remote Metrics Testing	✓	✓
Detailed Metrics Report	✓	✓
Metrics Analysis	✓	✓
Equipment QoS Verification		✓
Summary Document	✓	✓
Recommendation Document	✓	✓
Final Consultation	✓	✓
Retest*	Free	Free - Unlimited
Metrics Test Preparation		With On-site
QoS Verification Data Gathering		With On-site

*** Assessment includes one free 24-hour retest if necessary within 2 weeks of original test or unlimited free retest within a 6 month period.**

Complete Video IP Assessment

The Complete Assessment includes the development of a convergence strategy. This dramatically improves the success rate of Video IP projects. This is also the only assessment where the engineer will review equipment priority queuing outputs provided by the client (QoS verification).

An on-site add-on SKU can be purchased with a Complete Assessment. When purchased, your engineer will travel on-site to the main location to set-up test agents for the metrics test and gather equipment priority queuing outputs required for QoS verification.

Standard Assessment

This offer includes the testing component and analysis along with a summary document, recommendations and a post-test consultation. It does not include the planning component which helps determine upfront if major network upgrades are needed. This offer should be used on smaller networks with a simple design.

Video IP Assessment SKUs

1. Each project will have at least two SKUs: a site SKU and an IP endpoint SKU.
2. Select Standard or Complete Assessment
3. Count the number of sites in the project with different mailing addresses
4. Count the total number of IP cameras at all sites in the project
5. The On-site Option includes travel to major cities and requires a 14-day advance notice
6. Call your Scansource Security sales rep for pricing assistance.

PRODUCT DESCRIPTION	SKU	Reseller Cost
STANDARD ASSESSMENT		
Standard - Per Site	OUI-NA-STND-SITE	\$549.00
Standard - 50 IP Cameras	OUI-NA-STND-50	\$299.00
Standard - 250 IP Cameras	OUI-NA-STND-250	\$999.00
COMPLETE ASSESSMENT		
Complete - Per Site	OUI-NA-CMPLT-SITE	\$899.00
Complete - 50 IP Cameras	OUI-NA-CMPLT-50	\$549.00
Complete - 250 IP Cameras	OUI-NA-CMPLT-250	\$2,499.00
Complete - 1000 IP Cameras	OUI-NA-CMPLT-1000	\$5,499.00
Complete - On Site Add-On	OUI-NA-CMPLT-OS	\$2,250.00
ADDITIONAL OPTIONS		
Assessment - Weekend/Expedite Fee	OUI-NA-EXPEDITE	\$1,100.00
Assessment - Retest Per Site	OUI-NA-RETEST-SITE	\$299.00
Assessment - Retest 100 IP Cameras	OUI-NA-RETEST-100	\$199.00